

SnowBe Online Security Maturity Assessment

CMMC-Aligned Ratings, Prioritization & Remediation Roadmap

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CMMC

Simple Maturity Model

Risk Prioritization

Control Mapping

Executive Communication

At a glance

Scenario	SnowBe Online: AWS-hosted web sales, credit cards stored in the website database, new technical controls (AD, firewall, antivirus, backups, RMM) but thin governance and response.
Method	Rate all 17 CMMC domains with the Simple Maturity Model, prioritize by business risk and urgency, then map selected domains to CMMC capabilities and practices.
Key insight	Maturity score and remediation priority are different things: Awareness Training is weak, but Incident Response is more urgent.
Outcome	Four practice-mapped work items (IR.2.093, AU.2.042, SC.2.179, RE.2.137) with concrete next steps for detection, evidence, network control and recovery.

Assessment approach

The assessment combines evidence, risk, priority, CMMC mapping, and actionable next steps.

1

Rate all 17 CMMC domains

using the Simple Maturity Model

2

Prioritize domains

from most important to least important

3

Map selected priorities

to CMMC capabilities and practices

Evidence → **Risk** → **Priority** → **Next Steps**

SnowBe Online current state

A growing company with new controls, sensitive data, and remaining maturity gaps.

Core risk profile

- AWS-hosted web sales
- Credit cards stored in website database
- Customer data and purchase history kept indefinitely
- Desktops, laptops, VPN, on-prem and AWS servers

Starting controls

- Active Directory with job-based access
- New firewall with documented settings
- Antivirus for desktops, laptops, servers
- Backups and RMM across endpoints and servers

Tools improved, but governance and response are still thin.

RATINGS

Simple Maturity Model rating results

A quick view of current maturity across all 17 CMMC domains.

3	2	2	1	3	3	1	2	1	1	2	3	1	2	2	3	3
AC	AM	AU	AT	CM	IA	IR	MA	MP	PS	PE	RE	RM	CA	SA	SC	SI

Weakest ratings (1)

IR · RM · AT · MP · PS

More defined areas (3)

AC · IA · RE · SC · SI · CM

Interpretation

SnowBe has several documented technical controls, but major process gaps remain in response, risk, training, media, and personnel security.

What the ratings revealed

Tools are present, but the maturity gaps are mostly process gaps.

Tools $\neq$ Maturity without process

Existing controls

AD, firewall, antivirus, backups, RMM

Missing maturity

Incident response, risk management, log review, training, personnel security

Main insight: SnowBe made technical progress, but security governance has not caught up.

PRIORITIZATION

Domain prioritization order

Prioritized by business risk and urgency, not by score alone.

01 IR Incident Response	02 RM Risk Management	03 AU Audit & Accountability
04 SI System Integrity	05 SC Communications Protection	06 AC Access Control
07 RE Recovery	08 IA Identification & Authentication	09 SA Situational Awareness
10 CM Configuration Management	11 AM Asset Management	12 CA Security Assessment
13 MA Maintenance	14 PE Physical Protection	15 MP Media Protection
16 PS Personnel Security	17 AT Awareness & Training	

Top 5 priorities

1. IR – Incident Response
2. RM – Risk Management
3. AU – Audit & Accountability
4. SI – System Integrity
5. SC – Communications Protection

These priorities focus first on detecting, understanding, containing, and preventing major business-impacting events.

Priority is not the same as maturity score

A low score identifies a gap, but risk determines what gets handled first.

Maturity rating

How strong is this domain today?

VS

Remediation priority

What should be handled first?

Risk + urgency + business impact

Example: Awareness Training is weak, but Incident Response is more urgent because it affects breach detection and containment.

Selected CMMC domains for deeper analysis

Based on priorities 1, 3, 5, and 7 from the ordered list.



These four domains create a focused improvement path: response, evidence, network control, and continuity.

CMMC practice mapping

Selected practices that match the current state or next best step.

DOMAIN	CAPABILITY / FOCUS	PRACTICE
IR	Detect and report events	IR.2.093
AU	Create and retain audit logs	AU.2.042
SC	Control communications at boundaries	SC.2.179
RE	Manage backups	RE.2.137

This mapping turns the maturity gaps into concrete CMMC-aligned work items.

Next best steps: IR and AU

Build detection, escalation, and evidence before a serious incident occurs.

IR.2.093 – Detect and report events

- Define incident categories
- Assign response roles
- Create escalation paths
- Build playbooks
- Run tabletop tests

AU.2.042 – Create and retain audit logs

- Collect logs centrally
- Include AWS, AD, VPN, firewall, servers
- Protect logs from tampering
- Define retention
- Review alerts routinely

Outcome: SnowBe moves from guessing to detecting, proving, and responding.

Next best steps: SC and RE

Reduce exposure and confirm the business can recover.

SC.2.179 – Boundary protection

- Harden firewall rules
- Reduce exposed services
- Segment sensitive systems
- Monitor VPN usage
- Enforce secure protocols

RE.2.137 – Manage backups

- Document schedules
- Encrypt backups
- Define RTO and RPO
- Store copies off-site/cloud
- Test restores regularly

Outcome: fewer paths for attack and stronger recovery after failure or compromise.

Assessment outcomes & challenges

The exercise was useful because it forced prioritization, not just scoring.

Good experiences

- Seeing how CMMC domains connect across a business environment
- Using a maturity model to convert observations into a defensible security roadmap

Challenges

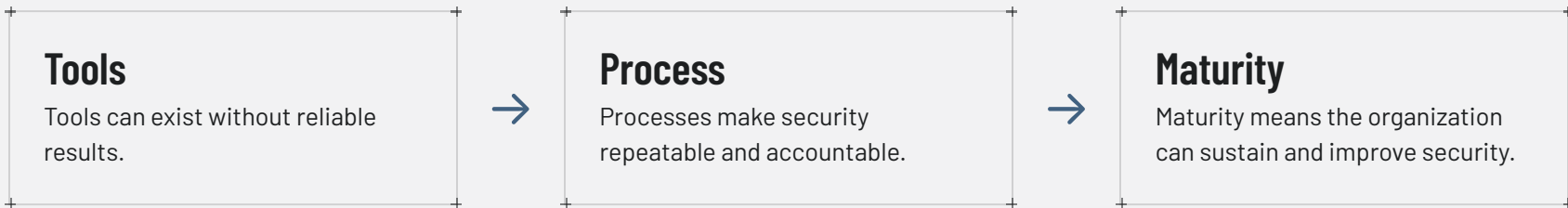
- Separating maturity score from remediation priority
- Mapping broad CMMC concepts into practical next steps for SnowBe

The challenge improved the analysis because it required explaining the “why” behind every decision.

REFLECTION

Most significant lesson learned

Cybersecurity maturity is mostly about repeatable process, not just technology.



CMMC helped make the analysis measurable by connecting domains, capabilities, practices, and maturity levels.

Security maturity is structured growth.

Assess → Prioritize → Map → Improve

SnowBe's path forward: understand current maturity, focus on the highest risks, and build repeatable CMMC-aligned practices.

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